



design ■ integration ■ service

setronics

■■■■■■■■ security integrators

the security imperative

As your business grows, so does your need for complete and reliable security. And, with today's increased threat of security-related risks, advanced protection is not an option – it's an imperative. Whether you have a single or multi-location business in the retail, healthcare, education, commercial or industrial market, you should seek a security solution that offers optimal protection and ideally suits your specific requirements.

Based in Greater Boston, Setronics is a leading security systems integrator and distributor. With over 45 years of experience, we help institutions and businesses protect people, premises, operations and assets, while helping to prevent and prosecute theft, monitor safety and enhance productivity. Our customized video surveillance, access control, emergency communications and intrusion alarm solutions safeguard clients ranging from single operations to major chains with multiple locations across the East Coast and beyond.

the setronics vision

Our vision is to continue to be recognized as a leading industry supplier for security integration offering best-in-class design, service and support.

We will achieve this by combining our shared values of quality, integrity and trust along with using the best available products and technologies to provide customized security solutions. Our number one goal is to successfully help our customers protect their assets against all security risks.

Quality... Integrity... Trust...

“We place **customer satisfaction** at the **forefront** of every business decision and every custom security solution.”



the setronics approach

risk assessment and consultation

Each business risk profile is unique. Risk variables include location, facility layout, product mix, payment types, staff size, access requirements, inventory volume, customer traffic, hours of operation, management practices and existing security measures.

When creating customized security solutions, Setronics assesses all of these factors and more. Our findings are documented in a complimentary Risk Assessment Report. This report identifies areas of susceptibility to loss, and acts as the foundation for our security solution recommendations.

design and installation

Based on our risk assessment findings and our experience on the Product Advisory Boards of numerous leading technology providers, our team of experts will create a customized security system for you. Our solutions are guided by your priorities - including known areas of vulnerability, budget constraints, technology preferences, ease-of-use and other factors.

Each solution is unique, drawing upon best-of-the-best products and technologies. During implementation, our skilled technicians will integrate your solution with existing operations – whether at one or many locations – and train your personnel to take full advantage of system capabilities.



our commitment

Our commitment to the security of your business does not end with the implementation. It begins there.

Setronics offers comprehensive and uniquely customized on-site service with every security system. This service program can be extended for up to five years, or in the case of leased systems, through the term of the lease. The program includes:

- Unconditional security equipment repair/replace warranty
- Expert network administration support
- Loaner equipment availability
- Comprehensive live customer support hotline
- Exceptional on-site response time
- Fully stocked technician vehicles with traveling testing centers
- Optional multi-year repair/replace extended warranties
- Generous regional warehousing capacity to ensure security equipment and parts availability

This guarantee goes well beyond the typical manufacturer's warranty and customer support offered by most vendors. We commit to solve problems quickly, minimizing downtime and business disruption.

service first

Setronics makes the equipment repair process easy and convenient, even if you do not have a maintenance plan with us. In the event a security component fails, just call our customer service department, explain the situation, and we'll take care of the rest.

No matter the technology, a security solution only achieves its full potential when operating as designed, around the clock. Setronics takes great pride in its unique service and repair program that is completely focused on minimizing downtime enabling you to run a stronger and more reliable business operation.



industries we serve



you're safe with us

Each industry has unique security concerns, so each of our security solutions is custom designed to fit the specific needs of our customers, no matter what the industry. Setronics ensures that special care is taken to stay informed about the latest industry threats in order to deliver the best possible solution.

- commercial & industrial
- education
- finance & legal
- healthcare
- hospitality

awarded contracts

Setronics is pleased to announce its recent award of the FAC64 - Statewide Contract for Security, Surveillance and Access Control Systems. This contract was created by the Commonwealth of Massachusetts Operational Services Division (OSD) as the primary means to provide competitively priced security systems from qualified providers to state, municipal, public service and nonprofit agencies.

Can you use this contract? In addition to state executive departments, cities and towns, the FAC64 contract can be used by public and charter schools, state colleges and universities, public libraries and hospitals and even state registered nonprofits. Other states also have access.

Why should you use FAC64? Obtaining services from Setronics via this contract enables eligible entities to procure well-designed security systems efficiently and at the best value without the need for an extensive public bid development and procurement process.

Visit www.setronics.com frequently to view our latest contract awards.



“Our **commitment** to the **security** of your business
does not end with **implementation**. It begins there.”



setronics

5 Executive Park Drive

Billerica, MA 01862

P: 978-671-5450

800-640-4550

F: 978-671-5448

www.setronics.com